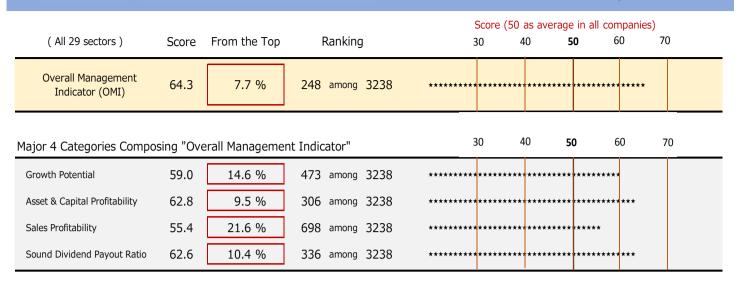
# CRESCO LTD. (4674 TSE 1st Section) Ranking Report Overall Management Indicator

Based on the data as of Aug. 2016 October 7, 2016 Spring Capital Co., Ltd.



( In the Sector )	Score	From the Top	Ranking
Overall Management Indicator	64.3	18.8 %	65 among 346
Growth Potential	59.0	25.4 %	88 among 346
Asset & Capital Profitability	62.8	22.0 %	76 among 346
Sales Profitability	55.4	35.0 %	121 among 346
Sound Dividend Payout Ratio	62.6	21.7 %	75 among 346

Growth Potential Sound Dividend Payout Ratio

Asset & Capital Sales Profitability

· · · Within the Top 30%

Overall Management Indicator 3238 Companies in 29 Sectors Distribution Chart (Orange: the Company)

(right axis: no. of companies)

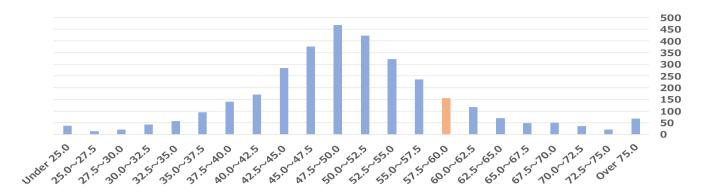


Overall Management Indicator Historical Ranking / Percentage from the Top

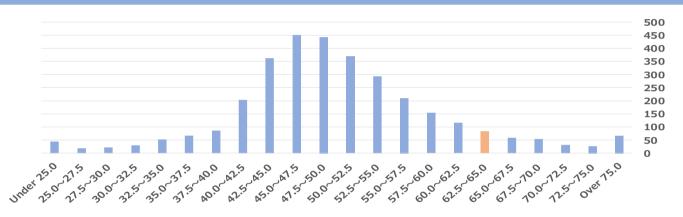
FY2010	FY2011	FY2012	FY2013	FY2014	FY2015
May 2011	May 2012	May 2013	May 2014	May 2015	May 2016
3356	3292	3292	3279	3220	3238
469	424	368	477	314	255
14.0 %	12.9 %	11.2 %	14.5 %	9.8 %	7.9 %
	May 2011 3356 469	May 2011 May 2012 3356 3292 469 424	May 2011       May 2012       May 2013         3356       3292       3292         469       424       368	May 2011       May 2012       May 2013       May 2014         3356       3292       3292       3279         469       424       368       477	May 2011       May 2012       May 2013       May 2014       May 2015         3356       3292       3292       3279       3220         469       424       368       477       314



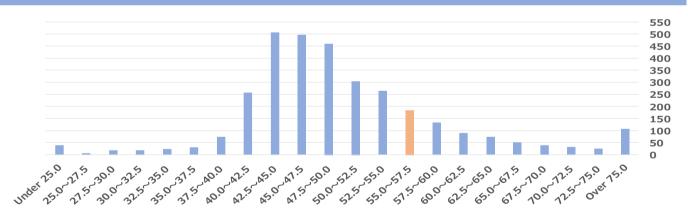
Growth Potential 3238 Companies in 29 Sectors Distribution Chart (Orange: the Company) (right: no. of companies)



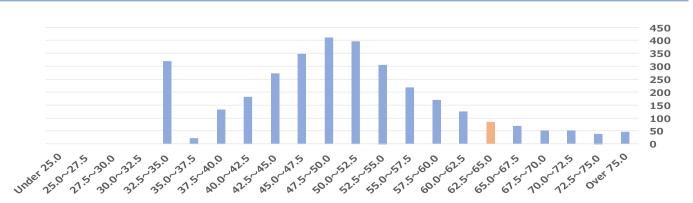
Asset & Capital Profitability 3238 Companies in 29 Sectors Distribution Chart (Orange: the Company) (right: no. of companies)



Sales Profitability 3238 Companies in 29 Sectors Distribution Chart (Orange: the Company) (right: no. of companies)



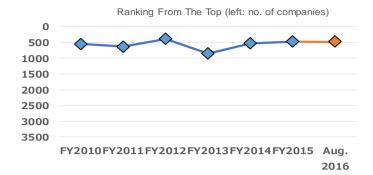
Sound Dividend Payout Ratio 3238 Companies in 29 Sectors Distribution Chart (Orange: the Company) (right: no. of companies)





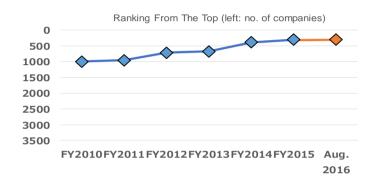
# Management Indicators Ranking Report Historical Ranking of Major 4 Categories

#### **Growth Potential Historical Chart**





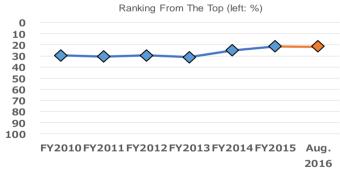
#### Assset & Capital Profitability Historical Chart



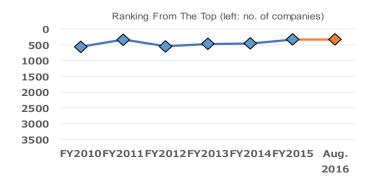


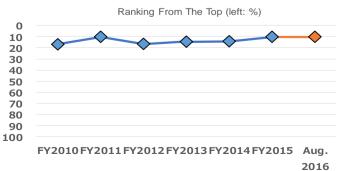
#### Sales Profitability Historical Chart





#### Sound Dividend Payout Ratio Historical Chart





# Management Indicators Ranking Quintile Chart (All Categories)

	From the Top 80% ~ 100%	From the Top 60% ~ 80%	From the Top 40% ~ 60%	From the Top 20% ~ 40%	From the Top within 20%
【 Overall Management Indicator】★					*
[ Major 4 Categories ] ···☆	From the Top 80% ~ 100%	From the Top 60% ~ 80%	From the Top 40% ~ 60%	From the Top 20% ~ 40%	From the Top within 20%
[ Growth Potential ]					☆
[ Asset & Capital Profitability ]					☆
[ Sales Profitability ]				☆	
[ Sound Dividend Payout Ratio ]					☆
Growth Potential -					
Intermediate Categories ···●	From the Top 80% ~ 100%	From the Top 60% ~ 80%	From the Top 40% ~ 60%	From the Top 20% ~ 40%	From the Top within 20%
< Minor Categories > · · · ◎	0070 10070	3070 3070	1070 0070	2070 1070	Widili 2070
(3 terms)					•
< Sales Growth Rate >					©
< Operating Profit Growth Rate >				0	
< Recurring Profit Growth Rate >				0	
< Net Profit Growth Rate >				©	
( Previous Term )				•	
< Sales Growth Rate >					0
< Operating Profit Growth Rate >				0	
< Recurring Profit Growth Rate >				0	
< Net Profit Growth Rate >				©	
( This Term )				•	
< Sales Growth Rate >				0	
< Operating Profit Growth Rate >				0	
< Recurring Profit Growth Rate >			0		
< Net Profit Growth Rate >				©	

#### Management Indicators Ranking Quintile Chart (All Categories) Continued

Asset & Capital Profitability - Intermediate Categories · · · ●	From the Top 80% ~ 100%	From the Top	From the Top	From the Top	From the Top within 20%
< Minor Categories > · · · ◎	5676 25676	0070	1676 6676	2070 1070	711011111 2070
( ROA )					•
< ROA 3 Terms >					©
< ROA Previous Term >					0
< ROA This Term >					0
( ROE )					•
< ROE 3 Terms >					0
< ROE Previous Term >					©
< ROE This Term >					0
Sales Profitability - Intermediate Categories ··· ●	From the Top	From the Top	From the Top	From the Top	From the Top
< Minor Categories > · · · ◎	80% ~ 100%	60% ~ 80%	40% ~ 60%	20% ~ 40%	within 20%
( Previous Term )					
				•	
< Operating Profit ROS >				0	
< Recurring Profit ROS >  < Net Profit ROS >				© ©	
( This Term )				•	
< Operating Profit ROS >				0	
< Recurring Profit ROS >  < Net Profit ROS >				© ©	
CHOCK FOR THE CO.					
Sound Dividend Payout Ratio -					
Intermediate Categories · · · ●	From the Top 80% ~ 100%	From the Top 60% ~ 80%	From the Top 40% ~ 60%	From the Top 20% ~ 40%	From the Top within 20%
< Minor Categories > · · · ◎					
(3 terms)					•
< Dividend Payout Ratio >				0	
< DOE >					©
( Previous Term )					•
< Dividend Payout Ratio >				©	
< DOE >					0

# Management Indicators Ranking report Average of Management Indicator Scores by Sector

Reference

Average of Management Indicator Scores by Sector

	Number of companies	Overall Management Indicator	Ranking	Growth Potential	Ranking	Asset & Capital Profitability	Ranking	Sales Profitability	Ranking	Sound Dividend Payout Ratio	Ranking
Fishery, Agriculture & Forestry	10	48.7	12	50.1	8	48.4	14	46.7	24	50.5	6
Mining	6	34.8	29	25.5	29	45.2	26	45.6	27	44.5	29
Construction	168	50.2	9	51.6	5	51.3	6	48.6	16	48.4	21
Foods	129	48.5	13	50.0	9	47.4	20	47.1	23	50.7	5
Textiles and Apparels	52	45.4	25	46.1	24	44.8	27	47.7	20	48.8	19
Pulp and Paper	26	46.9	22	48.9	15	45.6	25	46.7	25	49.7	14
Chemicals	212	50.6	6	49.5	11	50.0	7	52.4	7	50.3	7
Pharmaceutical	61	47.3	21	49.2	13	43.4	28	50.1	12	49.7	16
Oil and Coal Products	12	45.9	24	41.1	27	45.9	24	48.9	15	53.9	1
Rubber Products	18	50.9	5	50.6	6	51.6	5	53.6	2	47.3	24
Glass and Ceramics Products	58	45.0	26	45.0	25	45.9	23	47.5	22	47.8	22
Iron and Steel	47	44.3	27	43.4	26	46.4	22	48.5	17	46.6	26
Nonferrous Metals	35	46.8	23	48.7	17	47.4	21	47.5	21	47.1	25
Metal Products	89	47.4	19	47.7	20	48.3	16	49.4	13	47.6	23
Machinery	222	50.4	7	49.6	10	49.7	9	52.6	6	49.9	11
Electric Appliances	255	49.1	10	49.1	14	49.0	11	50.3	11	49.2	17
Transportation Equipment	98	47.9	16	47.6	21	49.6	10	48.5	18	48.5	20
Precision Instruments	48	50.2	8	51.6	4	48.0	18	51.0	9	49.8	12
Other Products	106	48.5	14	48.2	19	48.4	15	49.2	14	50.0	10
Electric Power and Gas	24	47.8	18	46.4	23	48.3	17	50.7	10	49.1	18
Land Transportation	63	48.1	15	48.9	16	48.9	12	51.2	8	46.2	28
Marine Transportation	14	39.4	28	37.7	28	43.2	29	43.7	29	46.5	27
Air Transportation	5	53.2	4	49.2	12	54.3	2	53.2	3	53.0	3
Warehousing and Harbor Transportation	38	47.9	17	47.5	22	48.5	13	48.4	19	49.7	15
Information & Communication	346	53.6	3	53.2	2	52.9	4	52.8	4	51.1	4
Wholesale Trade	314	47.3	20	48.3	18	48.0	19	45.6	28	50.0	9
Retail Trade	331	49.0	11	50.2	7	50.0	8	46.4	26	49.8	13
Real Estate	105	57.5	1	56.9	1	56.2	1	58.5	1	50.1	8
Services	346	54.6	2	52.8	3	54.2	3	52.7	5	53.4	2
All Sectors	3238	50.0		50.0		50.0		50.0		50.0	

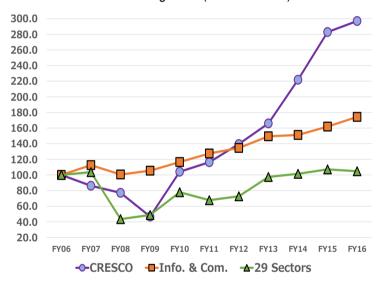
#### **Growth Potential**



#### Sales Change (yoy, %)

	CRESCO	Info. & Com.	29 Sectors
FY2007	7.3	2.1	6.0
FY2008	3.2	-0.7	-7.2
FY2009	-6.0	-5.0	-14.2
FY2010	19.5	1.7	6.0
FY2011	9.9	3.9	0.9
FY2012	10.2	3.2	0.5
FY2013	15.7	13.1	13.2
FY2014	13.8	5.2	-0.3
FY2015	14.8	6.0	0.7
FY2016	8.1	1.5	-2.9
FY2006-FY2016			
10 Term Average	9.4	3.0	0.0
FY2011-FY2016			
5 Term Average	12.5	5.7	2.1

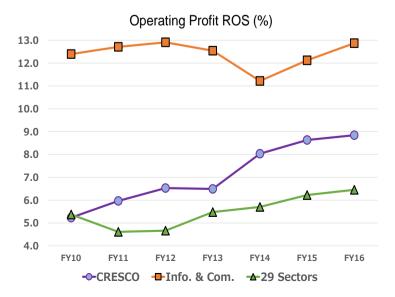
# Recurring Profit (FY2006 = 100)



#### Recurring Profit Change (yoy, %)

	CRESCO	Info. & Com.	29 Sectors
FY2007	-13.9	12.5	3.5
FY2008	-10.6	-10.7	-58.1
FY2009	-39.3	4.9	12.4
FY2010	122.7	10.5	59.7
FY2011	11.7	9.4	-13.1
FY2012	20.0	5.5	7.5
FY2013	18.9	11.2	33.9
FY2014	33.7	1.1	4.2
FY2015	27.5	7.1	5.6
FY2016	5.0	7.7	-2.3
FY2006-FY2016			
10 Term Average	11.5	5.7	0.5
FY2011-FY2016			
5 Term Average	20.6	6.5	9.1

# Sales Profitability



#### Operating Profit ROS (%)

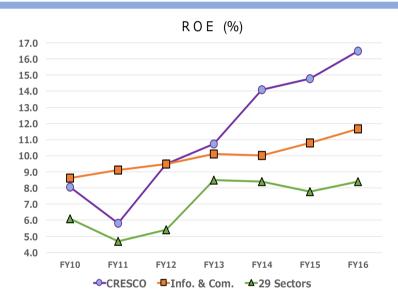
	CDECCO	Info. & Com.	20 Coctors
	CRESCO	IIIIO. & COIII.	29 3000015
FY2010	5.2	12.4	5.4
FY2011	6.0	12.7	4.6
FY2012	6.5	12.9	4.7
FY2013	6.5	12.5	5.5
FY2014	8.0	11.2	5.7
FY2015	8.6	12.1	6.2
FY2016	8.8	12.9	6.5
FY2010-FY2016			
7 Term Average	7.1	12.4	5.5
FY2012-FY2016			
5 Term Average	7.7	12.3	5.7

# Net Profit ROS (%) 8.0 7.0 6.0 4.0 3.0 2.0 FY10 FY11 FY12 FY13 FY14 FY15 FY16 CRESCO Info. & Com. A-29 Sectors

#### Net Profit ROS (%)

	CRESCO	Info. & Com.	29 Sectors
FY2010	3.9	5.8	2.4
FY2011	2.6	6.2	1.8
FY2012	4.0	6.6	2.2
FY2013	4.3	6.6	3.4
FY2014	5.6	6.7	3.6
FY2015	5.9	7.2	3.6
FY2016	6.4	7.6	3.9
FY2010 - FY2016			
7 Term Average	4.7	6.7	3.0
FY2012-FY2016			
5 Term Average	5.2	6.9	3.3

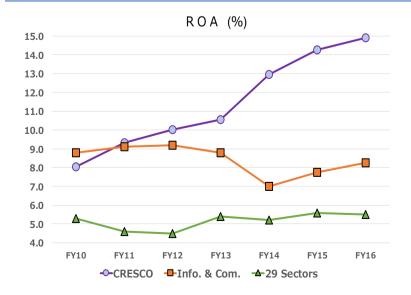
#### ROE



#### R O E(%)

	CRESCO	Info. & Com.	29 Sectors
FY2010	8.1	8.6	6.1
FY2011	5.8	9.1	4.7
FY2012	9.5	9.5	5.4
FY2013	10.7	10.1	8.5
FY2014	14.1	10.0	8.4
FY2015	14.8	10.8	7.8
FY2016	16.5	11.7	8.4
FY2010 - FY2016			
7 Term Average	11.4	10.0	7.0
FY2012-FY2016			
5 Term Average	13.1	10.4	7.7

# ROA



#### R O A(%)

	CRESCO	Info. & Com.	29 Sectors
FY2010	8.0	8.8	5.3
FY2011	9.3	9.1	4.6
FY2012	10.0	9.2	4.5
FY2013	10.6	8.8	5.4
FY2014	13.0	7.0	5.2
FY2015	14.3	7.7	5.6
FY2016	14.9	8.3	5.5
FY2010 – FY2016 7 Term Average	11.4	8.4	5.2
FY2012-FY2016 5 Term Average	12.5	8.2	5.2

# Valuation Data, Profitability Indicators and Ranking

Spring Capital Co., Ltd.

Valuation and Market Data as of October 7, 2016

Closing Price	2,478	Year High	2,698	8/2	2/2016
PER (estimated)	14.05	Year Low	1,547	2/12	2/2016
PER (actual)	16.48	6-Month % Change	54.7 %	(TOPIX)	6.1 %
PBR (actual)	2.32	12-Month % Change	34.5 %	(TOPIX)	-9.5 %
Dividend Yield (actual)	2.02 %	12-Month Historical Volatility	38.9 %	(TOPIX)	25.9 %
EV/EBITDA	7.37				
PSR (forecast)	0.90				
PSR (actual)	0.98				

Profitability Indicators and All-Company Rankings Based on Business Results Announced by the Company (29 sectors excluding financials) (calculated by Spring)

Fiscal Year		2011	2012	2013	2014	2015	2016
Accounting Period		2012/03	2013/03	2014/03	2015/03	2016/03	2017/03
7.000 untiling i chod		Actual	Actual	Actual	Actual	Actual	Est.
No. of Companies		3388	3372	3365	3363	3443	3432
Sales	Y mil	17,271	19,031	22,028	25,063	28,775	31,100
Ranking		2057	1985	1895	1808	1742	1705
Operating Profit	Y mil	1,030	1,242	1,430	2,013	2,484	2,750
Ranking		1692	1534	1575	1383	1287	1255
Recurring Profit	Y mil	1,174	1,409	1,676	2,240	2,857	3,000
Ranking		1594	1502	1520	1355	1220	1191
Net Profit	Y mil	444	764	941	1,405	1,705	2,000
Ranking		1779	1507	1540	1324	1233	1144

<sup>\*</sup> Percentage from the Top is not calculated for this section to exclude company size effects.

Operating Profit ROS	%	6.0	6.5	6.5	8.0	8.6	8.8
All Companies	%	4.6	4.7	5.5	5.7	6.2	6.3
Ranking		1139	995	1120	888	906	820
Percentage from the Top	%	33.6	29.5	33.3	26.4	26.3	23.9
Recurring Profit ROS	%	6.8	7.4	7.6	8.9	9.9	9.6
All Companies	%	4.5	4.8	5.8	5.9	6.2	6.3
Ranking		979	906	971	833	721	707
Percentage from the Top	%	28.9	26.9	28.9	24.8	20.9	20.6
Net Profit ROS	%	2.6	4.0	4.3	5.6	5.9	6.4
All Companies	%	1.8	2.2	3.4	3.6	3.6	4.0
Ranking		1471	1048	1144	889	862	710
Percentage from the Top	%	43.4	31.1	34.0	26.4	25.0	20.7



ROE, ROA, Dividend Payout Ratio, and DOE Indicators and Rankings Based on Business Results Announced by the Company (29 sectors excluding financials) (calculated by Spring)

		2011	2012	2013	2014	2015	2016
Accounting Period		2012/03	2013/03	2014/03	2015/03	2016/03	2017/03
		Actual	Actual	Actual	Actual	Actual	Est.
ROE	%	5.8	9.5	10.7	14.1	14.8	16.5
29 Sectors	%	4.7	5.4	8.5	8.4	7.8	8.4
Ranking		1473	918	892	552	536	396
No. of Companies		3337	3335	3329	3340	3421	3420
Percentage from the Top	%	44.1	27.5	26.8	16.5	15.7	11.6

<sup>\*</sup> ROE is an important indicator, calculated as net profit / equity (~ shareholders' equity), that measures the final profit secured using shareholders' equity.

As the average of term-end equity of 2 terms is used as the denominator, companies posting zero or negative equity during the relevant terms are excluded.

ROE for the latest quarter is calculated using estimated net profit for this term and shareholders' equity as of the end of the previous term and of the latest quarter.

ROA	%	9.3	10.0	10.6	13.0	14.3	14.9
29 Sectors	%	4.6	4.5	5.4	5.2	5.6	5.5
Ranking		611	532	526	364	317	273
No. of Companies		3469	3366	3351	3355	3427	3431
Percentage from the Top	%	17.6	15.8	15.7	10.8	9.3	8.0

<sup>\*</sup> ROA is calculated as Earnings before Interest and Taxes (operating profit + interest revenue + dividend income and interest on securities) / total assets. It is justifiable for a company to expand its business by financial leverage using debt, if the company's ROA exceeds the company's financing cost (e.g. cost of issuing 10-year corporate bonds = 2%).

Interest coverage ratio shown on P11 indicates the ratio of Earnings before Interest and Taxes to financial expenses (interest and discount expenses), with 10 times regarded as ideal.

If the interest coverage ratio holds a sufficient level with a high ROA and Profit Ratio of Sales, a company has no problem in financing aggressively.

As the average of term-end equity of 2 terms is used as the denominator, companies unable to be measured with the same standard are excluded.

ROA for the latest quarter is calculated using estimated operating profit for this term and total assets as of the end of the previous term and of the latest quarter.

Dividend Payout Ratio	%	54.1	35.2	34.1	29.1	33.0	
29 Sectors	%	49.8	43.8	29.2	31.2	33.8	
Ranking		359	826	764	1075	813	
No. of Companies		3388	3372	3365	3220	3238	
Percentage from the Top	%	10.6	24.5	22.7	33.4	25.1	

<sup>\*</sup> Dividend Payout Ratio is calculated as total dividend / net profit. It should be noted that it may differ from the figure announced by the companies calculated from profit per share according to the accounting principle.

Data for total annual dividend exceeding net profit and dividend of unprofitable companies are excluded from the rankings.

DOE	%	3.1	3.3	3.7	4.1	4.9	
29 Sectors	%	2.3	2.3	2.5	2.5	2.7	
Ranking		452	419	352	289	214	
No. of Companies		3388	3372	3365	3220	3238	
Percentage from the Top	%	13.3	12.4	10.5	9.0	6.6	

<sup>\*</sup> DOE, calculated as ROE times the dividend payout ratio, can be called the "true dividend payout ratio", and is closely tracked by global investors.

Its inverse (1 / DOE) equals the period (year) to recover shareholders' equity via the dividend.

As the average of term-end equity of two terms is used as the denominator, companies posting zero or negative equity during the relevant terms are excluded.



#### Review of Financial Indicators and Financial Soundness based on Business Results

Spring Capital Co., Ltd.

Management Indicators, Cash Flow, and Financial Indicators Calculated by Spring based on Business Results Announced by the Company (million yen, %, multiple)

Fiscal Year Accounting Period Consolidated/Non-consolidated Data Source		2012 2013/03 Consolidated Securities Report	2013 2014/03 Consolidated Securities Report	2014 2015/03 Consolidated Securities Report	2015 2016/03 Consolidated Securities Report	2016 2017/03 Est.	Latest Quarter
Current Ratio	%	260.1	230.7	238.0	255.1		333.8
Fixed Assets Ratio	%	64.5	68.3	59.6	59.2		58.8
Equity Ratio	%	59.6	59.5	60.8	63.3		68.8
Debt Ratio	%	67.0	67.2	63.8	57.9		45.4
D/E Ratio	%	10.4	6.3	2.9	1.9		1.6
Interest Coverage Ratio	Multiple	267.4	311.0	714.3	1,323.5		
Financial Leverage	Multiple	1.7	1.7	1.6	1.6		1.5
CF from Operating Activities	Y mil	466	960	1,681	1,543		
CF from Investing Activities	Y mil	522	-466	178	-1,287		
CF from Financing Activities	Y mil	-90	-757	8	-286		
(Cash and Cash Equivalents)	Y mil	(3,895)	(3,633)	(5,504)	(5,470)		
(EBITDA)	Y mil	(1,549)	(1,818)	(2,378)	(3,025)		

Review of Financial Soundness as of October 7, 2016

#### Comparison with average data of all companies in the TSE 29 industrial sectors (excluding 4 financial sectors) and with the sector

		A 29 sectors	B Sector	Standard Criterion	Standard Value	Desirable Value	The Company	Result
Current Ratio	%	147.3	172.3	Lower of A or B	147.4	Higher	333.8	Positive
Fixed Assets Ratio	%	138.2	153.5	Higher of A or B	153.5	Lower	58.8	Positive
Equity Ratio	%	30.7	35.3	Lower of A or B	30.7	Higher	68.8	Positive
Debt Ratio	%	219.4	177.7	Higher of A or B	219.4	Lower	45.4	Positive
D/E Ratio	%	227.6	179.3	Higher of A or B	227.6	Lower	1.6	Positive

#### Corporate Information as of October 7, 2016

Ticker Code 4674

Company Name CRESCO LTD.

Head Office Shinagawa Intercity A-tower 25th-27th Floor, 2-15-1 Kounan, Minato-ku, Tokyo, 108-6026 JAPAN

Stock Listings The Tokyo Stock Exchange, First Section

TSE Industrial Sector Information & Communication

Investment Unit 100 shares

Minimum Investment 247,800 President Hiroyuki Nemoto Date of Listing 7/23/1997 Paid-in Capital 2,514 mil yen Date of Establishment 9/9/1948 Market Capitalization 29,736 mil yen ranked 1,293 of 3,636 companies Accounting Period 25-Day Average Trading Value 41 mil yen ranked 1,555 of 3,636 companies March Floating Stock Ratio 11.9% Market Cap as of March-end 2016 21,744 mil yen ranked 1,513 of 3,632 companies Major Shareholder Ownership 80.0% Average Trading Value in FY2015 34 mil yen ranked 2,011 of 3,632 companies



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- This report is based upon calculations from mid-August 2016. For FY2016, the quarterly rankings will be prepared in mid-November 2016 and mid-February 2017, respectively, based on the most recent quarterly earnings results. The calculations for aggregate FY 2016 data will be issued in mid-May 2017.
- Overall Management Indicator (as scored by Spring) in this report represents an overall score, which is a composite of Growth Potential, Asset & Capital Profitability, Sales Profitability, and Sound Dividend Payout Ratio. The weighting for each category has been set at 30%, 25%, 20%, and 25%, respectively.
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