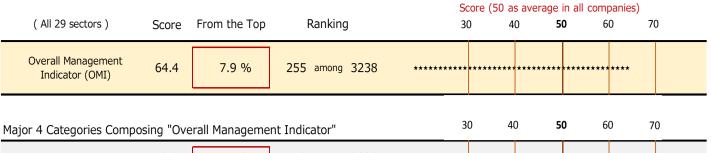
## CRESCO LTD. (4674 TSE 1st Section) Ranking Report

Based on the data as of May 2016

May 30, 2016

Spring Capital Co., Ltd.





Major 4 Categories Compos	sing "Overall Management Indicator"		30 4	10 5	5 <b>0</b> 6	60 70 	
Growth Potential	59.0 14.5 % 470 amor	ng 3238 *********	******	*****	*****		
Asset & Capital Profitability	62.7 9.6 % 312 amor	ng 3238 ***********	*****	******	*****	***	
Sales Profitability	55.4 21.5 % 696 amor	ng 3238 ********	*****	******	****		
Sound Dividend Payout Ratio	62.6 10.4 % 336 amor	ng 3238 *********	******	******	*****	***	

( In the Sector )	Score	From the Top	Ranking
Overall Management Indicator	64.4	19.7 %	68 among 346
Growth Potential	59.0	25.4 %	88 among 346
Asset & Capital Profitability	62.7	22.5 %	78 among 346
Sales Profitability	55.4	33.5 %	116 among 346
Sound Dividend Payout Ratio	62.6	21.7 %	75 among 346

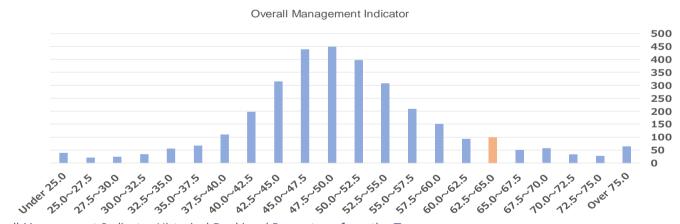
Growth Potential Sound Dividend Payout Ratio

Asset & Capital Sales Profitability Profitability

· · · Within the Top 30%

Overall Management Indicator 3238 Companies in 29 Sectors Distribution Chart (Orange: the Company)

(right axis: no. of companies)

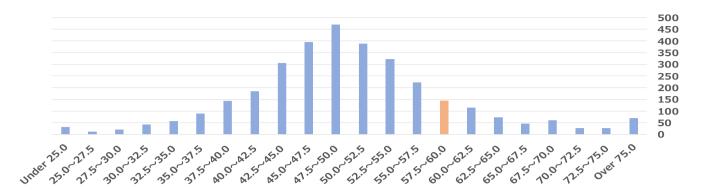


Overall Management Indicator Historical Ranking / Percentage from the Top

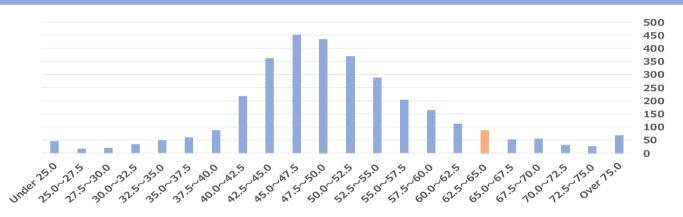
Accounting Period	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015
Reference Date	May 2011	May 2012	May 2013	May 2014	May 2015	May 2016
No. of companies	3356	3292	3292	3279	3220	3238
Ranking	469	424	368	477	314	255
From the Top	14.0 %	12.9 %	11.2 %	14.5 %	9.8 %	7.9 %



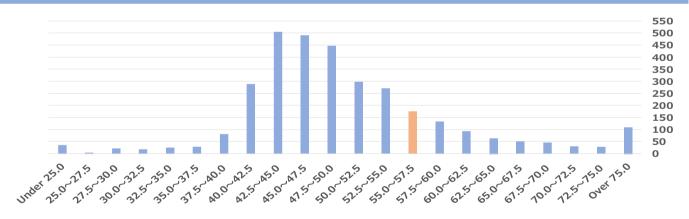
Growth Potential 3238 Companies in 29 Sectors Distribution Chart (Orange: the Company) (right: no. of companies)



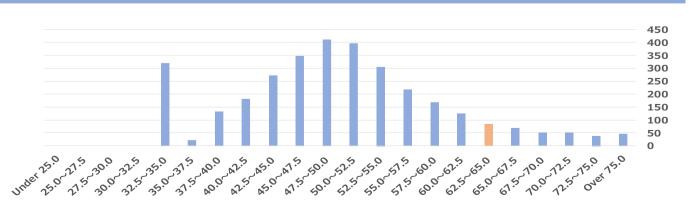
Asset & Capital Profitability 3238 Companies in 29 Sectors Distribution Chart (Orange: the Company) (right: no. of companies)



Sales Profitability 3238 Companies in 29 Sectors Distribution Chart (Orange: the Company) (right: no. of companies)



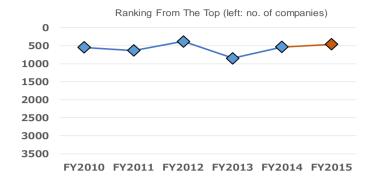
Sound Dividend Payout Ratio 3238 Companies in 29 Sectors Distribution Chart (Orange: the Company) (right: no. of companies)

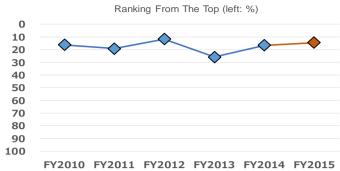




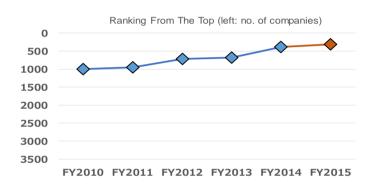
### Management Indicators Ranking Report Historical Ranking of Major 4 Categories

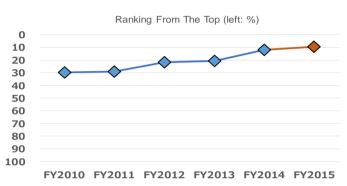
### **Growth Potential Historical Chart**



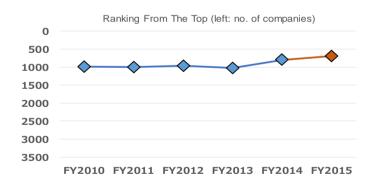


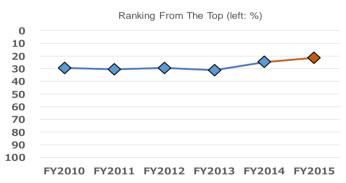
### Assset & Capital Profitability Historical Chart



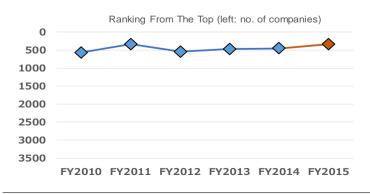


### Sales Profitability Historical Chart





### Sound Dividend Payout Ratio Historical Chart





### Management Indicators Ranking Quintile Chart (All Categories)

	From the Top 80% ~ 100%	From the Top 60% ~ 80%	From the Top 40% ~ 60%	From the Top 20% ~ 40%	From the Top within 20%
【 Overall Management Indicator】★					*

[ Major 4 Categories ] · · · ☆	From the Top 80% ~ 100%	From the Top 60% ~ 80%	From the Top 40% ~ 60%	From the Top 20% ~ 40%	From the Top within 20%
[ Growth Potential ]					☆
[ Asset & Capital Profitability ]					☆
[ Sales Profitability ]				☆	
[ Sound Dividend Payout Ratio ]					☆

Growth Potential - Intermediate Categories ····●	From the Top 80% ~ 100%	From the Top 60% ~ 80%	From the Top 40% ~ 60%	From the Top 20% ~ 40%	From the Top within 20%
< Minor Categories > · · · ◎					
( 3 terms )					•
< Sales Growth Rate > < Operating Profit Growth Rate > < Recurring Profit Growth Rate > < Net Profit Growth Rate >				© ©	©
( Previous Term )				•	
< Sales Growth Rate >  < Operating Profit Growth Rate >  < Recurring Profit Growth Rate >  < Net Profit Growth Rate >				© © ©	©
( This Term )				•	
< Sales Growth Rate > < Operating Profit Growth Rate > < Recurring Profit Growth Rate > < Net Profit Growth Rate >			©	© ©	

### Management Indicators Ranking Quintile Chart (All Categories) Continued

Asset & Capital Profitability - Intermediate Categories ··· ●	From the Top 80% ~ 100%	From the Top 60% ~ 80%	From the Top 40% ~ 60%	From the Top 20% ~ 40%	From the Top within 20%
$<$ Minor Categories $> \cdots \otimes$					
(ROA)					•
< ROA 3 Terms >					0
< ROA Previous Term >					©
< ROA This Term >					0
( ROE )					•
< ROE 3 Terms >					0
< ROE Previous Term >					©
< ROE This Term >					0

Sales Profitability - Intermediate Categories ··· ●	From the Top 80% ~ 100%	From the Top 60% ~ 80%	From the Top 40% ~ 60%	From the Top 20% ~ 40%	From the Top within 20%
< Minor Categories > · · · ◎  ( Previous Term )				•	
< Operating Profit ROS > < Recurring Profit ROS > < Net Profit ROS >  ( This Term )				© © ©	
< Operating Profit ROS > < Recurring Profit ROS > < Net Profit ROS >				© ©	©

Sound Dividend Payout Ratio - Intermediate Categories ··· ●	From the Top 80% ~ 100%	From the Top	From the Top	From the Top	From the Top within 20%
< Minor Categories > · · · ◎					
( 3 terms )					•
< Dividend Payout Ratio >				0	
< DOE >					0
( Previous Term )					•
< Dividend Payout Ratio >				©	
< DOE >					0

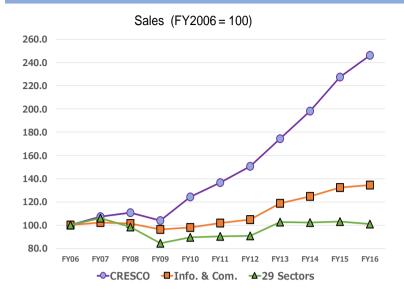


# Management Indicators Ranking report Average of Management Indicator Scores by Sector

Reference
Average of Management Indicator Scores by Sector

	Number of companies	Overall Management Indicator	Ranking	Growth Potential	Ranking	Asset & Capital Profitability	Ranking	Sales Profitability	Ranking	Sound Dividend Payout Ratio	Ranking
Fishery, Agriculture & Forestry	10	48.7	12	50.2	8	48.6	14	46.4	25	50.5	6
Mining	6	33.8	29	23.7	29	45.0	26	45.4	28	44.5	29
Construction	168	49.9	9	51.1	6	51.2	6	48.4	18	48.4	21
Foods	129	48.3	14	49.7	10	47.4	20	47.0	23	50.7	5
Textiles and Apparels	52	45.4	25	45.9	23	44.8	27	47.8	21	48.8	19
Pulp and Paper	26	46.8	22	48.8	13	45.5	25	46.5	24	49.7	14
Chemicals	212	50.5	7	49.4	12	50.0	8	52.4	7	50.3	7
Pharmaceutical	61	47.0	21	48.7	14	43.4	29	50.3	11	49.7	16
Oil and Coal Products	12	45.1	26	40.0	28	45.8	24	48.3	19	53.9	1
Rubber Products	18	51.4	5	51.3	5	51.9	5	54.0	2	47.3	24
Glass and Ceramics Products	58	45.6	24	45.8	24	46.2	23	48.2	20	47.8	22
Iron and Steel	47	44.1	27	43.0	26	46.3	22	48.5	16	46.6	26
Nonferrous Metals	35	46.4	23	48.1	18	47.2	21	47.3	22	47.1	25
Metal Products	89	47.3	18	47.4	21	48.3	16	49.4	13	47.6	23
Machinery	222	50.6	6	49.9	9	49.8	9	52.8	4	49.9	11
Electric Appliances	255	49.3	10	49.5	11	49.0	11	50.5	10	49.2	17
Transportation Equipment	98	47.8	16	47.4	22	49.7	10	48.6	15	48.5	20
Precision Instruments	48	50.2	8	51.6	4	48.0	17	51.1	8	49.8	12
Other Products	106	48.4	13	48.2	16	48.3	15	49.1	14	50.0	10
Electric Power and Gas	24	47.1	20	45.6	25	47.9	19	50.2	12	49.1	18
Land Transportation	63	47.8	17	48.3	15	48.9	12	51.0	9	46.2	28
Marine Transportation	14	40.8	28	40.2	27	43.8	28	44.6	29	46.5	27
Air Transportation	5	52.0	4	47.9	19	53.2	3	52.4	6	53.0	3
Warehousing and Harbor Transportation	38	48.0	15	47.7	20	48.6	13	48.4	17	49.7	15
Information & Communication	346	53.8	3	53.5	2	53.0	4	52.9	3	51.1	4
Wholesale Trade	314	47.2	19	48.2	17	48.0	18	45.5	27	50.0	9
Retail Trade	331	49.0	11	50.3	7	50.1	7	46.4	26	49.8	13
Real Estate	105	57.5	1	56.9	1	56.1	1	58.3	1	50.1	8
Services	346	54.6	2	52.8	3	54.1	2	52.6	5	53.4	2
All Sectors	3238	50.0		50.0		50.0		50.0		50.0	

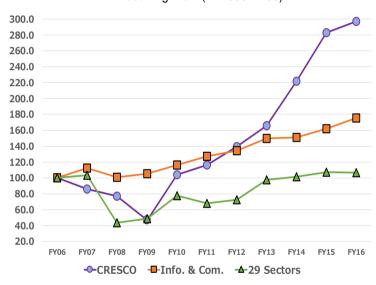
### **Growth Potential**



### Sales Change (yoy, %)

	CRESCO	Info. & Com.	29 Sectors
FY2007	7.3	2.1	6.0
FY2008	3.2	-0.7	-7.2
FY2009	-6.0	-5.0	-14.2
FY2010	19.5	1.7	6.0
FY2011	9.9	3.9	0.9
FY2012	10.2	3.2	0.5
FY2013	15.7	13.1	13.2
FY2014	13.8	5.2	-0.3
FY2015	14.8	6.0	0.7
FY2016	8.1	1.6	-2.1
FY2006-FY2016			
10 Term Average	9.4	3.0	0.1
FY2011-FY2016			
5 Term Average	12.5	5.7	2.3

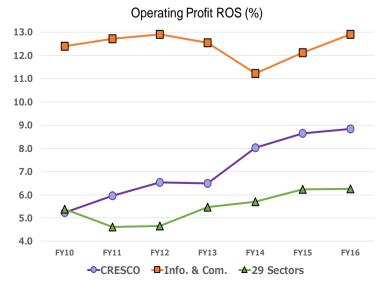
### Recurring Profit (FY2006 = 100)



### Recurring Profit Change (yoy, %)

	CRESCO	Info. & Com.	29 Sectors
FY2007	-13.9	12.5	3.5
FY2008	-10.6	-10.7	-58.1
FY2009	-39.3	4.9	12.4
FY2010	122.7	10.5	59.7
FY2011	11.7	9.4	-13.1
FY2012	20.0	5.5	7.5
FY2013	18.9	11.2	33.9
FY2014	33.7	1.1	4.2
FY2015	27.5	7.1	5.6
FY2016	5.0	8.4	-0.3
FY2006-FY2016			
10 Term Average	11.5	5.8	0.7
FY2011-FY2016			
5 Term Average	20.6	6.6	9.6

### Sales Profitability



### Operating Profit ROS (%)

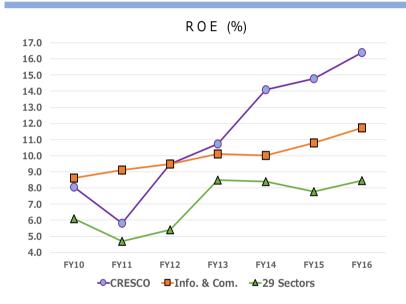
	CRESCO	Info. & Com.	29 Sectors
FY2010	5.2	12.4	5.4
FY2011	6.0	12.7	4.6
FY2012	6.5	12.9	4.7
FY2013	6.5	12.5	5.5
FY2014	8.0	11.2	5.7
FY2015	8.6	12.1	6.2
FY2016	8.8	12.9	6.3
FY2010 – FY2016 7 Term Average	7.1	12.4	5.5
FY2012-FY2016			
5 Term Average	7.7	12.3	5.7

# Net Profit ROS (%) 8.0 7.0 6.0 5.0 4.0 3.0 2.0 FY10 FY11 FY12 FY13 FY14 FY15 FY16

### Net Profit ROS (%)

	CRESCO	Info. & Com.	29 Sectors
FY2010	3.9	5.8	2.4
FY2011	2.6	6.2	1.8
FY2012	4.0	6.6	2.2
FY2013	4.3	6.6	3.4
FY2014	5.6	6.7	3.6
FY2015	5.9	7.2	3.6
FY2016	6.4	7.7	4.0
FY2010-FY2016			
7 Term Average	4.7	6.7	3.0
FY2012-FY2016			
5 Term Average	5.2	7.0	3.3

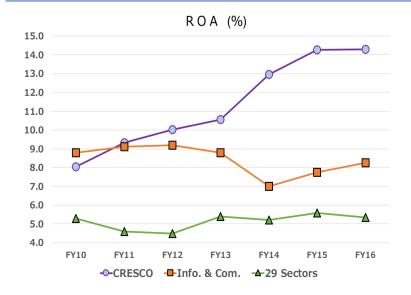
### ROE



### R O E (%)

	CRESCO	Info. & Com.	29 Sectors
FY2010	8.1	8.6	6.1
FY2011	5.8	9.1	4.7
FY2012	9.5	9.5	5.4
FY2013	10.7	10.1	8.5
FY2014	14.1	10.0	8.4
FY2015	14.8	10.8	7.8
FY2016	16.4	11.7	8.5
FY2010-FY2016			
7 Term Average	11.3	10.0	7.0
FY2012-FY2016			
5 Term Average	13.1	10.4	7.7

### ROA



### ROA(%)

	CRESCO	Info. & Com.	29 Sectors
FY2010	8.0	8.8	5.3
FY2011	9.3	9.1	4.6
FY2012	10.0	9.2	4.5
FY2013	10.6	8.8	5.4
FY2014	13.0	7.0	5.2
FY2015	14.3	7.7	5.6
FY2016	14.3	8.3	5.3
FY2010-FY2016			
7 Term Average	11.4	8.4	5.1
FY2012-FY2016			
5 Term Average	12.4	8.2	5.2

### Valuation and Market Data as of May 30, 2016

Closing Price	1,891	Year High	1,918	5/10,	/2016
PER (estimated)	10.68	Year Low	1,547	2/12,	/2016
PER (actual)	12.53	6-Month % Change	-6.7 %	(TOPIX)	-13.6 %
PBR (actual)	1.75	12-Month % Change	1.6 %	(TOPIX)	-18.4 %
Dividend Yield (actual)	2.64 %	12-Month Historical Volatility	34.8 %	(TOPIX)	27.1 %
EV/EBITDA	5.15				
PSR (forecast)	0.69				
PSR (actual)	0.74				

Profitability Indicators and All-Company Rankings Based on Business Results Announced by the Company (29 sectors excluding financials) (calculated by Spring)

Fiscal Year		2011	2012	2013	2014	2015	2016
Accounting Period		2012/03	2013/03	2014/03	2015/03	2016/03	2017/03
		Actual	Actual	Actual	Actual	Actual	Est.
No. of Companies		3388	3372	3365	3363	3443	3432
Sales	Y mil	17,271	19,031	22,028	25,063	28,775	31,100
Ranking		2057	1985	1895	1808	1742	1703
Operating Profit	Y mil	1,030	1,242	1,430	2,013	2,484	2,750
Ranking		1692	1534	1575	1383	1287	1266
Recurring Profit	Y mil	1,174	1,409	1,676	2,240	2,857	3,000
Ranking		1594	1502	1520	1355	1220	1206
Net Profit	Y mil	444	764	941	1,405	1,705	2,000
Ranking		1779	1507	1540	1324	1233	1157

<sup>\*</sup> Percentage from the Top is not calculated for this section to exclude company size effects.

Operating Profit ROS	%	6.0	6.5	6.5	8.0	8.6	8.8
All Companies	%	4.6	4.7	5.5	5.7	6.2	6.3
Ranking		1139	995	1120	888	906	827
Percentage from the Top	%	33.6	29.5	33.3	26.4	26.3	24.1
Recurring Profit ROS	%	6.8	7.4	7.6	8.9	9.9	9.6
All Companies	%	4.5	4.8	5.8	5.9	6.2	6.3
Ranking		979	906	971	833	721	714
Percentage from the Top	%	28.9	26.9	28.9	24.8	20.9	20.8
Net Profit ROS	%	2.6	4.0	4.3	5.6	5.9	6.4
All Companies	%	1.8	2.2	3.4	3.6	3.6	4.0
Ranking		1471	1048	1144	889	862	702
Percentage from the Top	%	43.4	31.1	34.0	26.4	25.0	20.5



ROE, ROA, Dividend Payout Ratio, and DOE Indicators and Rankings Based on Business Results Announced by the Company (29 sectors excluding financials) (calculated by Spring)

Accounting Period		2011 2012/03 Actual	2012 2013/03 Actual	2013 2014/03 Actual	2014 2015/03 Actual	2015 2016/03 Actual	2016 2017/03 Est.
ROE	%	5.8	9.5	10.7	14.1	14.8	16.4
29 Sectors	%	4.7	5.4	8.5	8.4	7.8	8.5
Ranking		1473	918	892	552	536	397
No. of Companies		3337	3335	3329	3340	3421	3420
Percentage from the Top	%	44.1	27.5	26.8	16.5	15.7	11.6

<sup>\*</sup> ROE is an important indicator, calculated as net profit / equity (\* shareholders' equity), that measures the final profit secured using shareholders' equity.

As the average of term-end equity of 2 terms is used as the denominator, companies posting zero or negative equity during the relevant terms are excluded.

ROE for the latest quarter is calculated using estimated net profit for this term and shareholders' equity as of the end of the previous term and of the latest quarter.

ROA	%	9.3	10.0	10.6	13.0	14.3	14.3
29 Sectors	%	4.6	4.5	5.4	5.2	5.6	5.3
Ranking		611	532	526	364	317	306
No. of Companies		3469	3366	3351	3355	3427	3431
Percentage from the Top	%	17.6	15.8	15.7	10.8	9.3	8.9

<sup>\*</sup> ROA is calculated as Earnings before Interest and Taxes (operating profit + interest revenue + dividend income and interest on securities) / total assets. It is justifiable for a company to expand its business by financial leverage using debt, if the company's ROA exceeds the company's financing cost (e.g. cost of issuing 10-year corporate bonds = 2%).

Interest coverage ratio shown on P11 indicates the ratio of Earnings before Interest and Taxes to financial expenses (interest and discount expenses), with 10 times regarded as ideal.

If the interest coverage ratio holds a sufficient level with a high ROA and Profit Ratio of Sales, a company has no problem in financing aggressively.

As the average of term-end equity of 2 terms is used as the denominator, companies unable to be measured with the same standard are excluded.

ROA for the latest quarter is calculated using estimated operating profit for this term and total assets as of the end of the previous term and of the latest quarter.

Dividend Payout Ratio	%	54.1	35.2	34.1	29.1	33.0	
29 Sectors	%	49.8	43.8	29.2	31.2	33.8	
Ranking		359	826	764	1075	813	
No. of Companies		3388	3372	3365	3220	3238	
Percentage from the Top	%	10.6	24.5	22.7	33.4	25.1	

<sup>\*</sup> Dividend Payout Ratio is calculated as total dividend / net profit. It should be noted that it may differ from the figure announced by the companies calculated from profit per share according to the accounting principle.

Data for total annual dividend exceeding net profit and dividend of unprofitable companies are excluded from the rankings.

DOE	%	3.1	3.3	3.7	4.1	4.9	
29 Sectors	%	2.3	2.3	2.5	2.5	2.7	
Ranking		452	419	352	289	214	
No. of Companies		3388	3372	3365	3220	3238	
Percentage from the Top	%	13.3	12.4	10.5	9.0	6.6	

<sup>\*</sup> DOE, calculated as ROE times the dividend payout ratio, can be called the "true dividend payout ratio", and is closely tracked by global investors.

Its inverse (1 / DOE) equals the period (year) to recover shareholders' equity via the dividend.

As the average of term-end equity of two terms is used as the denominator, companies posting zero or negative equity during the relevant terms are excluded.



Management Indicators, Cash Flow, and Financial Indicators Calculated by Spring based on Business Results Announced by the Company (million yen, %, multiple)

Fiscal Year Accounting Period Consolidated/Non-consolidated		2012 2013/03 Consolidated	2013 2014/03 Consolidated	2014 2015/03 Consolidated	2015 2016/03 Consolidated	2016 2017/03	Latest Quarter
Data Source	0.4	Securities Report	Securities Report	Securities Report	Securities Report	Est.	055.4
Current Ratio	%	260.1	230.7	238.0	255.1		255.1
Fixed Assets Ratio	%	64.5	68.3	59.6	59.2		59.2
Equity Ratio	%	59.6	59.5	60.8	63.3		63.3
Debt Ratio	%	67.0	67.2	63.8	57.9		57.9
D/E Ratio	%	10.4	6.3	2.9	1.9		1.9
Interest Coverage Ratio	Multiple	267.4	311.0	714.3	1,323.5		
Financial Leverage	Multiple	1.7	1.7	1.6	1.6		1.6
CF from Operating Activities	Y mil	466	960	1,681	1,543		
CF from Investing Activities	Y mil	522	-466	178	-1,287		
CF from Financing Activities	Y mil	-90	-757	8	-286		
(Cash and Cash Equivalents)	Y mil	(3,895)	(3,633)	(5,504)	(5,470)		
(EBITDA)	Y mil	(1,549)	(1,818)	(2,378)	(3,025)		

Review of Financial Soundness as of May 30, 2016

Comparison with average data of all companies in the TSE 29 industrial sectors (excluding 4 financial sectors) and with the sector

		A 29 sectors	B Sector	Standard Criterion	Standard Value	Desirable Value	The Company	Result
Current Ratio	%	146.0	159.4	Lower of A or B	146.0	Higher	255.1	Positive
Fixed Assets Ratio	%	137.6	155.3	Higher of A or B	155.3	Lower	59.2	Positive
Equity Ratio	%	30.9	34.9	Lower of A or B	30.9	Higher	63.3	Positive
Debt Ratio	%	217.6	181.7	Higher of A or B	217.6	Lower	57.9	Positive
D/E Ratio	%	232.0	187.7	Higher of A or B	232.0	Lower	1.9	Positive

### Corporate Information as of May 30, 2016

4674 Ticker Code Company Name CRESCO LTD. Head Office Shinagawa Intercity A-tower 25th-27th Floor, 2-15-1 Kounan, Minato-ku, Tokyo, 108-6026 JAPAN Stock Listings The Tokyo Stock Exchange, First Section TSE Industrial Sector Information & Communication Investment Unit 100 shares Chairman Toshio Iwasaki Minimum Investment 189,100 President Hiroyuki Nemoto Date of Listing 7/23/1997 Paid-in Capital 2,514 mil yen Date of Establishment 9/9/1948 Market Capitalization 22,692 mil yen ranked 1,486 of 3,636 companies Accounting Period 25-Day Average Trading Value 36 mil yen ranked 1,711 of 3,636 companies March Floating Stock Ratio 11.7% Market Cap as of March-end 2016 21,744 mil yen ranked 1,513 of 3,632 companies Major Shareholder Ownership 79.3% Average Trading Value in FY2015 34 mil yen ranked 2,011 of 3,632 companies



### **Disclaimers**

- This report has been prepared under a contract between CRESCO LTD. (hereafter "the Company") and Spring Capital Co., Ltd. (hereafter "Spring") by Spring. In the contract, the Company has consented that Spring prepare this report based entirely upon the standards of Spring only and excluding any intervention from the Company on all items, including qualitative information, the management indicators adopted in the financial indicators ranking, and business sectors adopted in the comparison reports.
- This report has been compiled for the purpose of investors monitoring financial indicators rankings prepared from an objective perspective, and is not aimed at soliciting investment. Therefore, investment decisions and activity are to be conducted solely based on the investors' intentions, and Spring and the Company are not responsible for such actions or results.
- Spring has not placed a restriction on the Company regarding the distribution of this report, but all intellectual property rights, including the copyright of the financial indicators ranking and all the data associated with the comparison report, belong to Spring. Consequently, readers of this report and others are strictly prohibited from actions such as publishing and reproducing and releasing this report and data, including via electronic media, without Spring's permission.

### Disclaimers on Overall Management Indicator

- All sectors in this report refer to the 29 sectors that are among the 33 sectors of the Tokyo Stock Exchange, excluding the 4 financial sectors (Banks, Securities and Commodity Futures, Insurance, and Other Financials) which use different accounting standards and all companies for which common shares were listed on the Japanese stock market as of the end of March 2016. In the calculation for Growth Potential, ROA, ROE, and other items, the companies analyzed total 3,238. Given that the earnings numbers for the most recent 4 fiscal years were used, about 150 companies were excluded in total as some companies had not released earnings results for the relevant terms or had posted zero or negative equity at least once, including 5 companies whose earnings data cannot be recalculated into reasonable figures based on Japanese accounting standards.
- The numbers used in this report for FY2016 are adopted in the following order of priority: (1) numbers in a company's earnings results; (2) company's forecasts; and (3) estimates by Spring. In the May 2016 report, estimates for FY2016 by Spring are used for 52 companies.
- This report is based upon finalized FY2015 data. For FY2016, the quarterly rankings will be prepared in mid-August and mid-November 2016 and mid-February 2017, respectively, based on the most recent quarterly earnings results. The calculations for aggregate FY 2016 data will be issued in mid-May 2017.
- Overall Management Indicator (as scored by Spring) in this report represents an overall score, which is a composite of Growth Potential, Asset & Capital Profitability, Sales Profitability, and Sound Dividend Payout Ratio. The weighting for each category has been set at 30%, 25%, 20%, and 25%, respectively.
- Corporate earnings data in this report are owned by Spring, and some data have been verified with information vendors with which Spring has a contract for greater accuracy. However, Spring does not guarantee completeness of the information. The content of this report was valid at the time the materials were compiled and may change without prior notice.

